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益張實業股份有限公司

I JANG INDUSTRIAL CO., LTD.

簡報人：蘇明宏

簡報日期：2021.12.22



全球商用置物設備值得信賴的提供者

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簡報大綱

公司簡介

營運概況

財務績效

未來展望

公司特性

穩健成長

三十年獲利
策略性營收成長

市場需求

未來需求成長產業
倉儲物流 醫療照護

益張

財務資金穩健
70%~115%配發率

高配息率

客製化設計
降低標準性產品

產品價值

公司策略

基本必需型工業

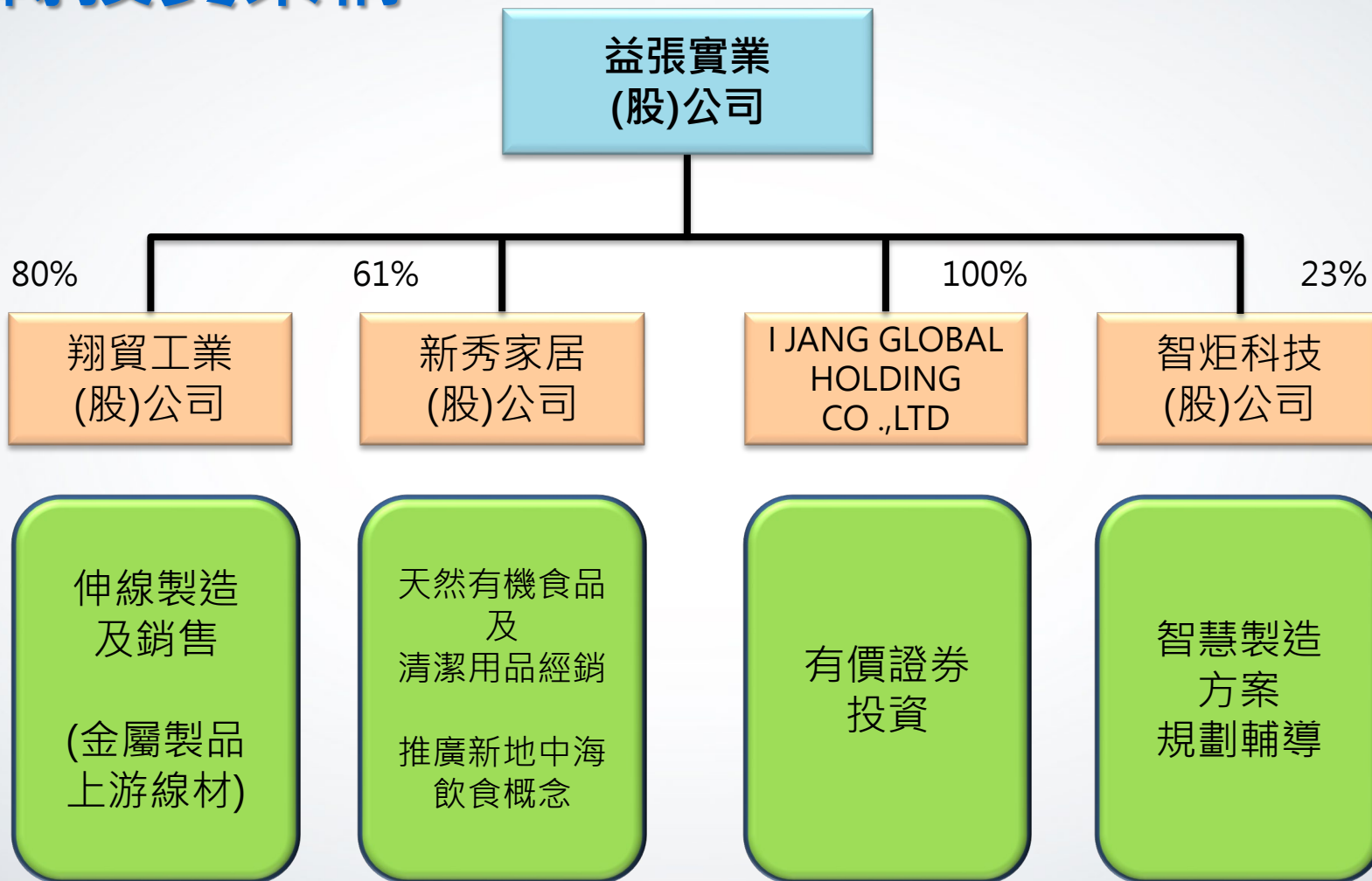
Product Design for Customized
益張客製化服務

基本資料

成立日期	1987.05.04
公司位址	彰化縣埤頭工業區
實收資本額	335,367千元
董事長	陳新約
副董事長	黃秀英
總經理	邱明鶴
發言人	蘇明宏
員工人數	290人(含子公司)
經營業務	商用置物設備系列 置物架系列 功能架系列 其他系列 伸線製品

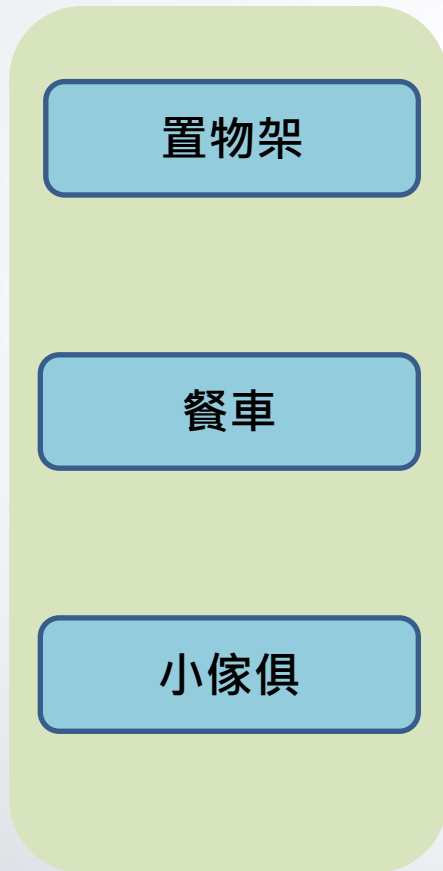


轉投資架構

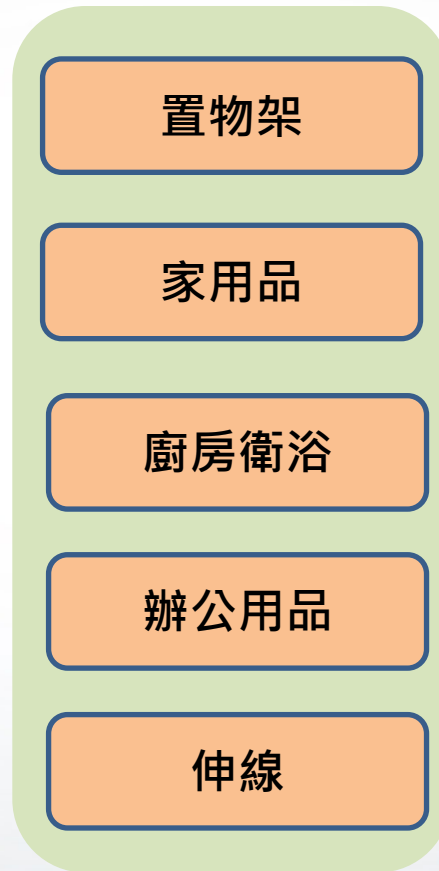


產品發展

第一個十年



第二個十年



第三個十年



倉儲物流系列



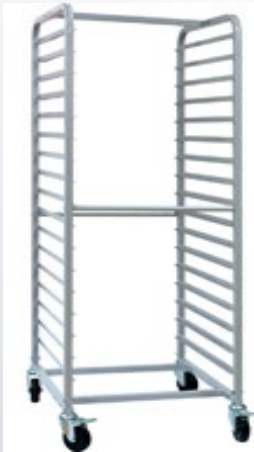
醫療照護系列



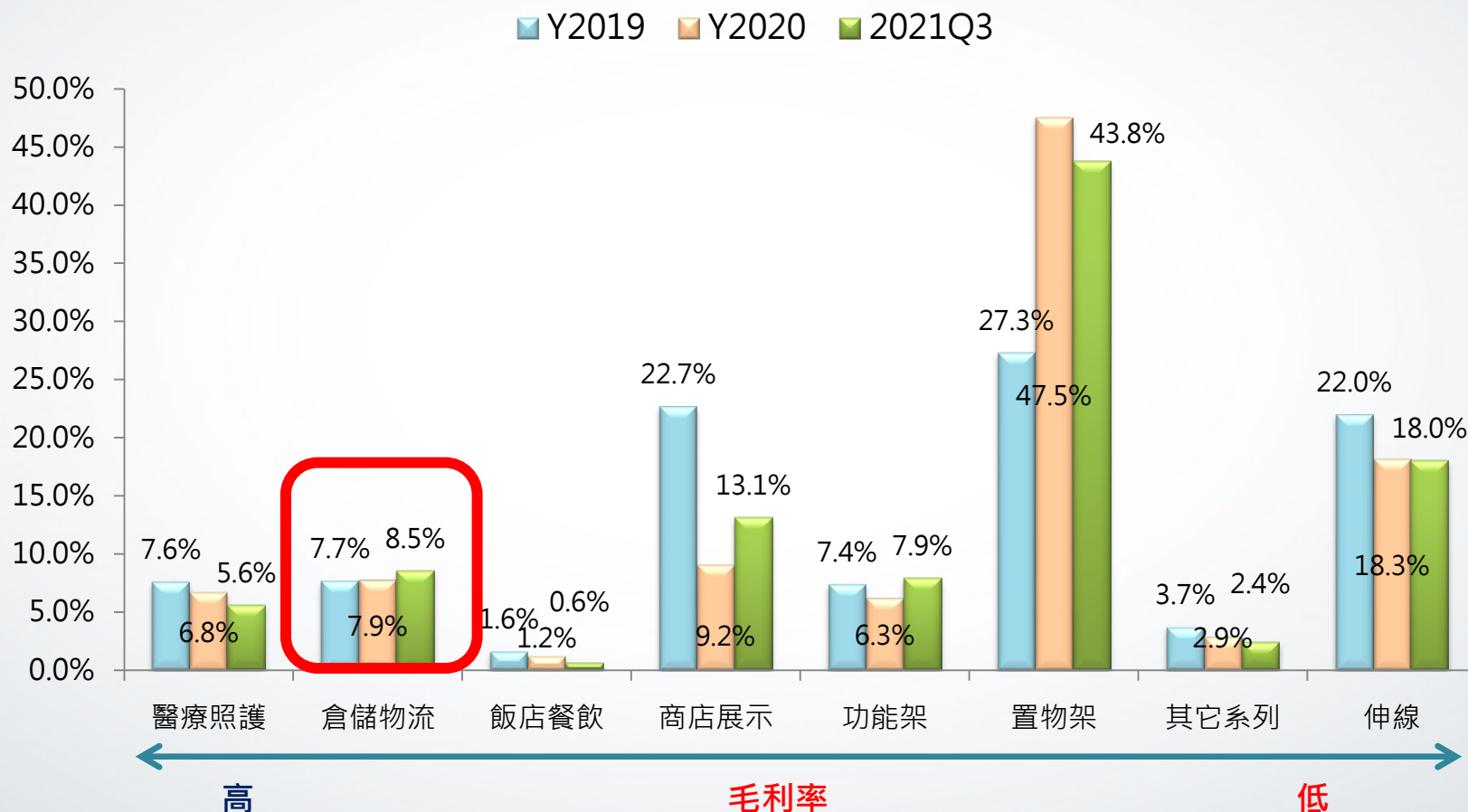
商店展示系列



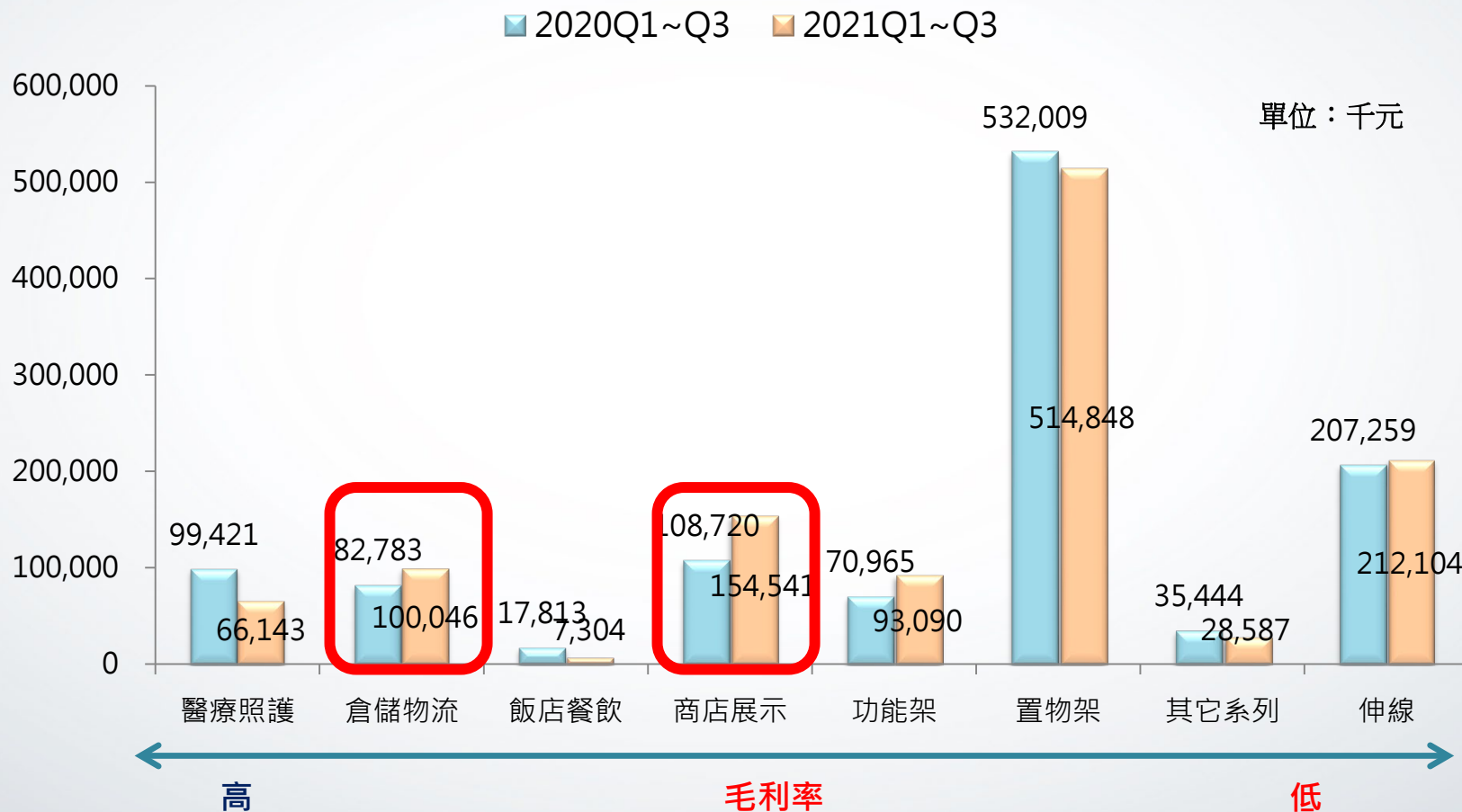
飯店餐飲系列



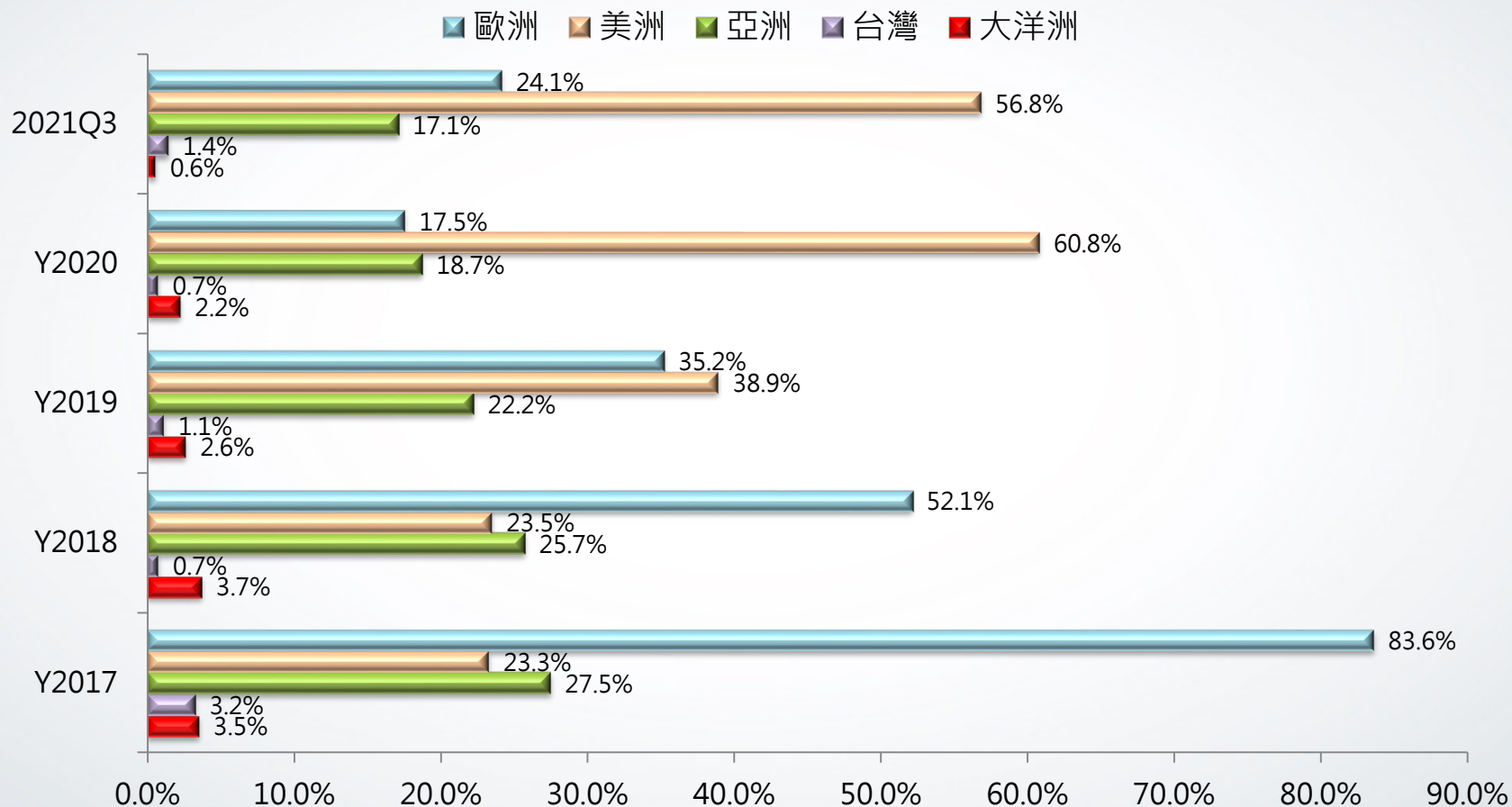
產品比重



產品分類營收YoY



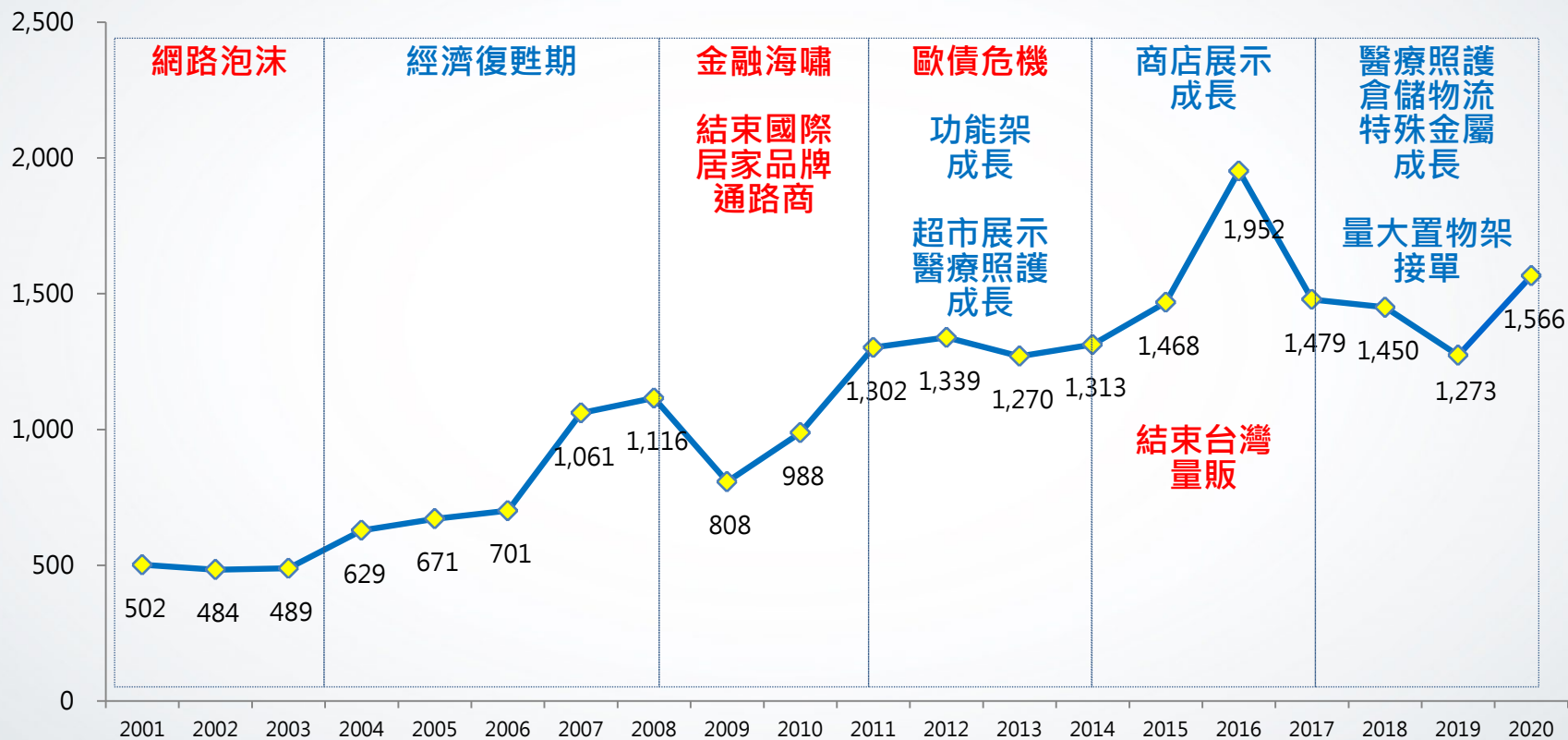
區域比重



註：分析資料為益張個體資料

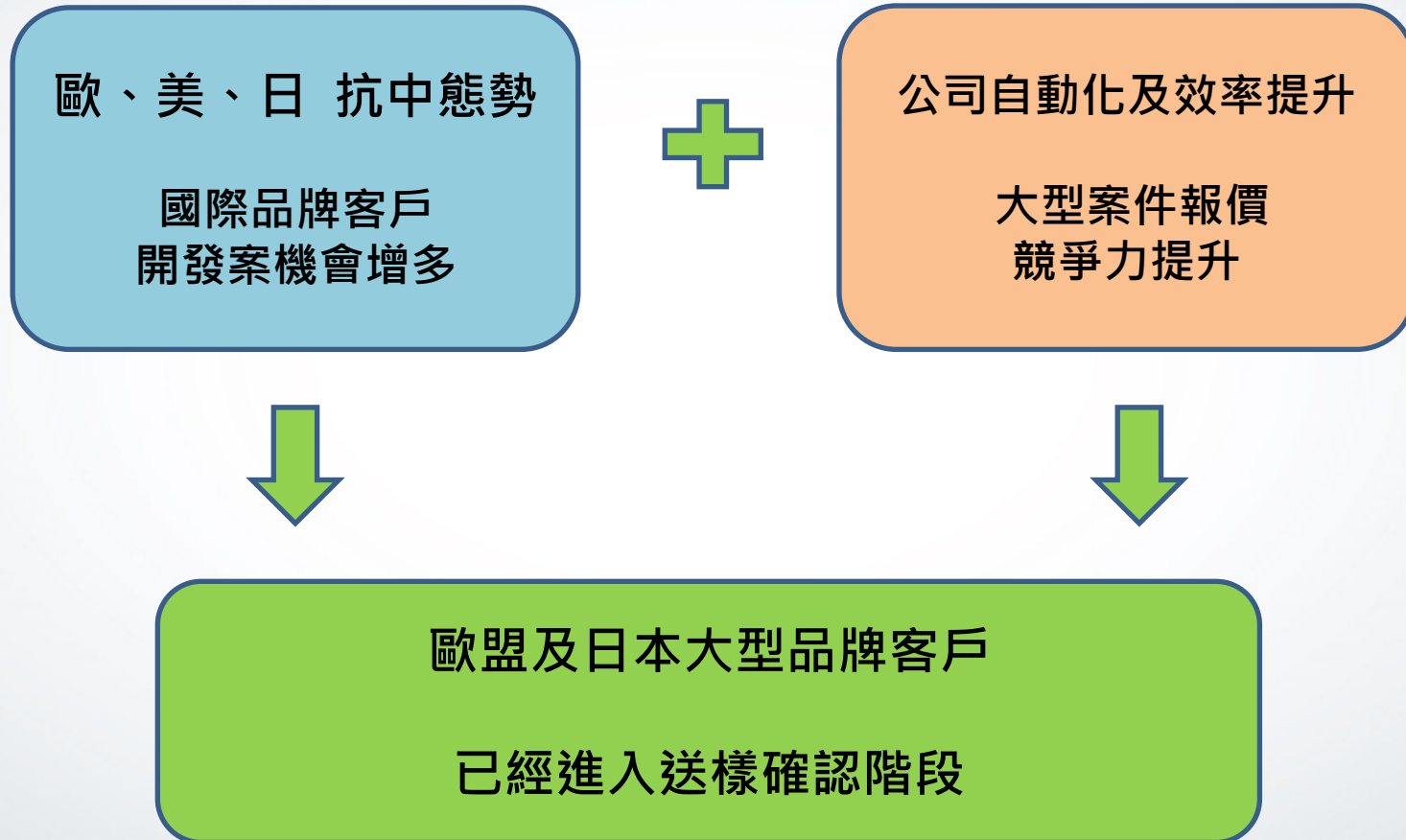
歷年營收

單位：百萬



穩健階段性營收成長策略，維持獲利基礎後，進行營運規模擴張

新客戶開發-營運規模擴張

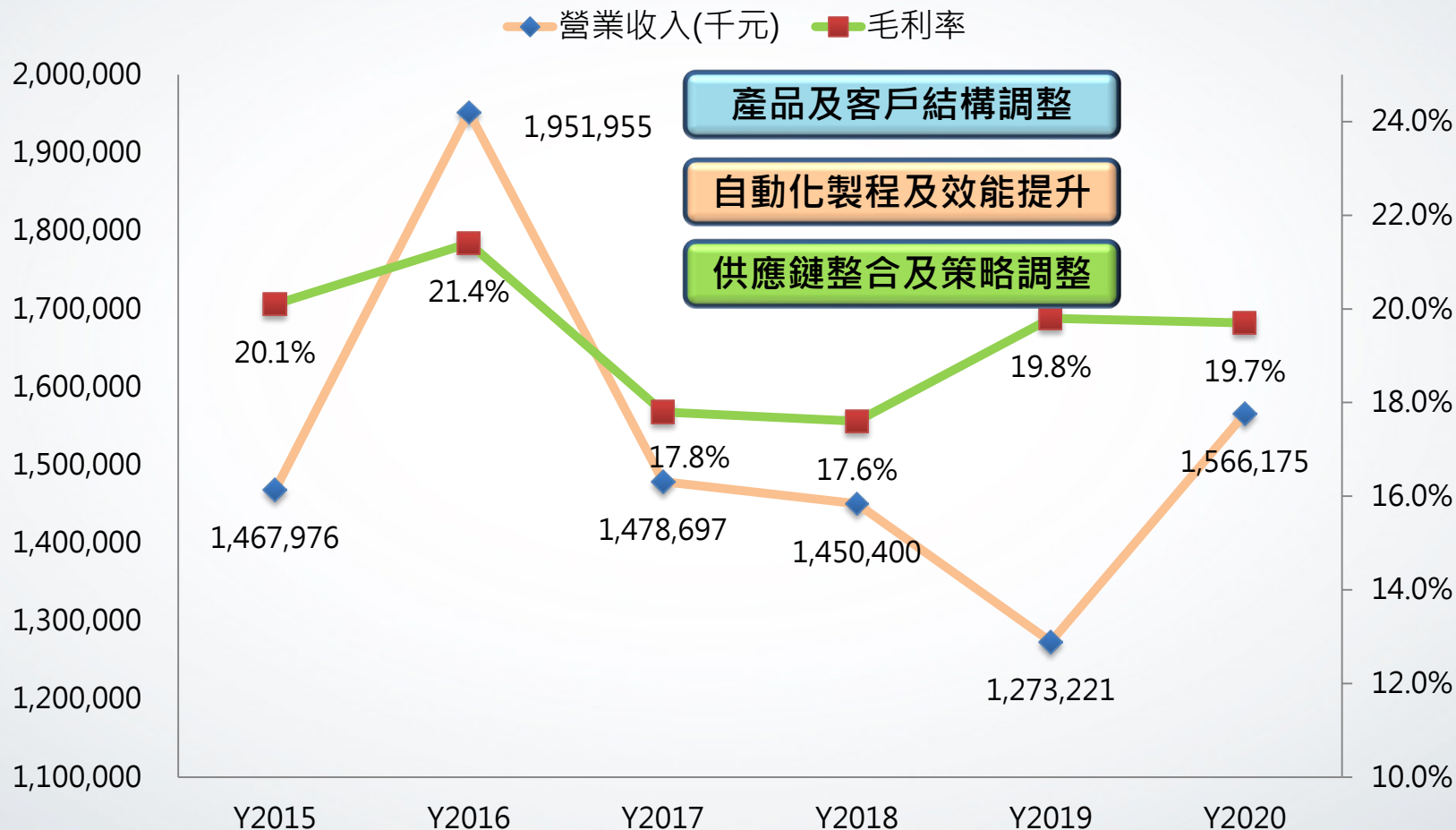


年度合併損益

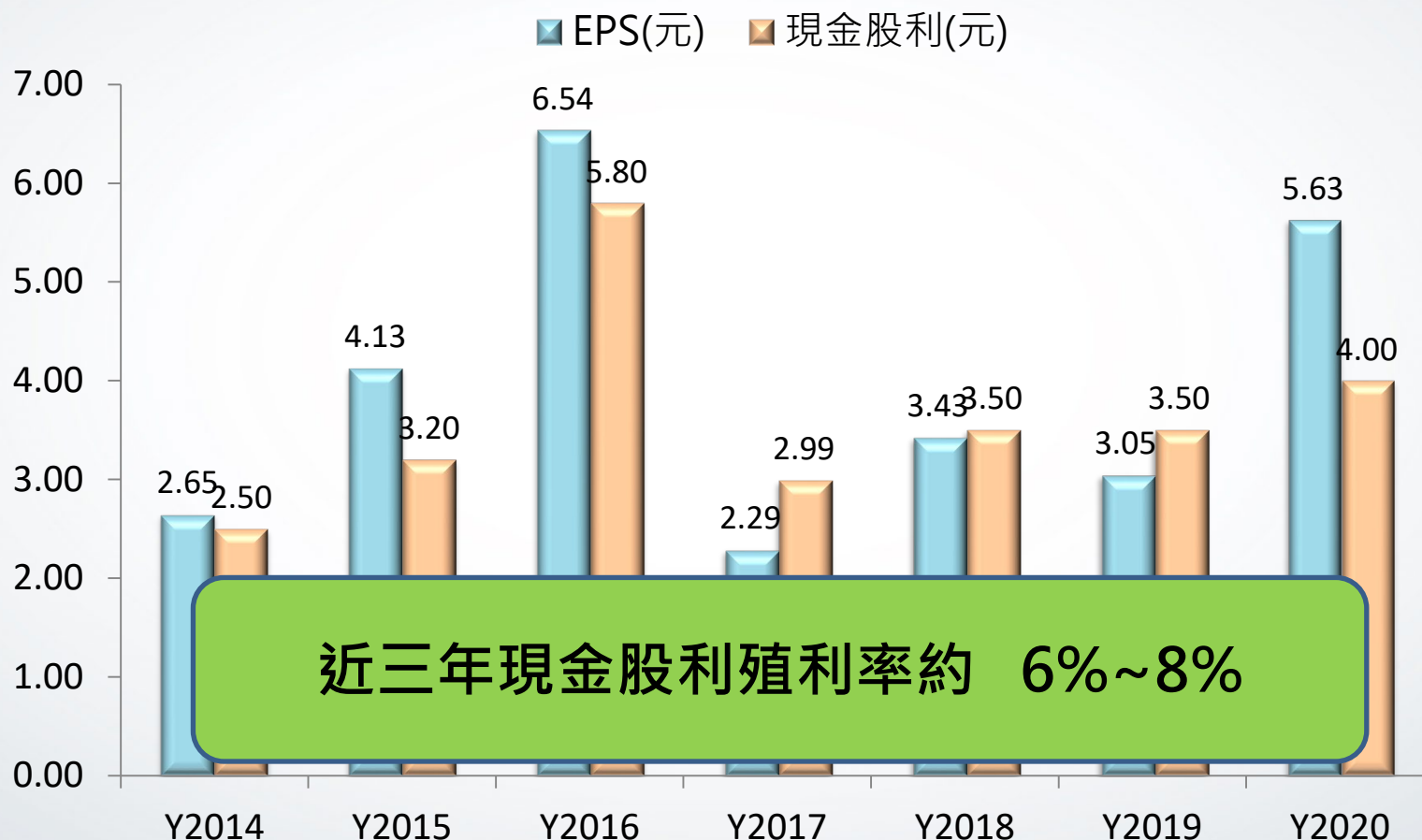
新台幣千元

項目	Y2017	Y2018	Y2019	Y2020	2021Q3
營業收入	1,478,697	1,450,400	1,273,221	1,566,175	1,176,649
營業毛利	263,827	254,737	251,558	308,472	214,271
毛利率%	17.8	17.6	19.8	19.7	18.2
營業費用	138,320	150,667	149,197	165,616	106,359
營業利益	125,507	104,070	102,361	142,856	107,912
營業外收支	-37,011	39,515	23,645	76,534	1,506
稅後獲利	74,104	116,738	110,174	195,019	95,049
母公司淨利	69,724	113,729	102,209	188,795	90,970
EPS(元)	2.29	3.43	3.05	5.63	2.71

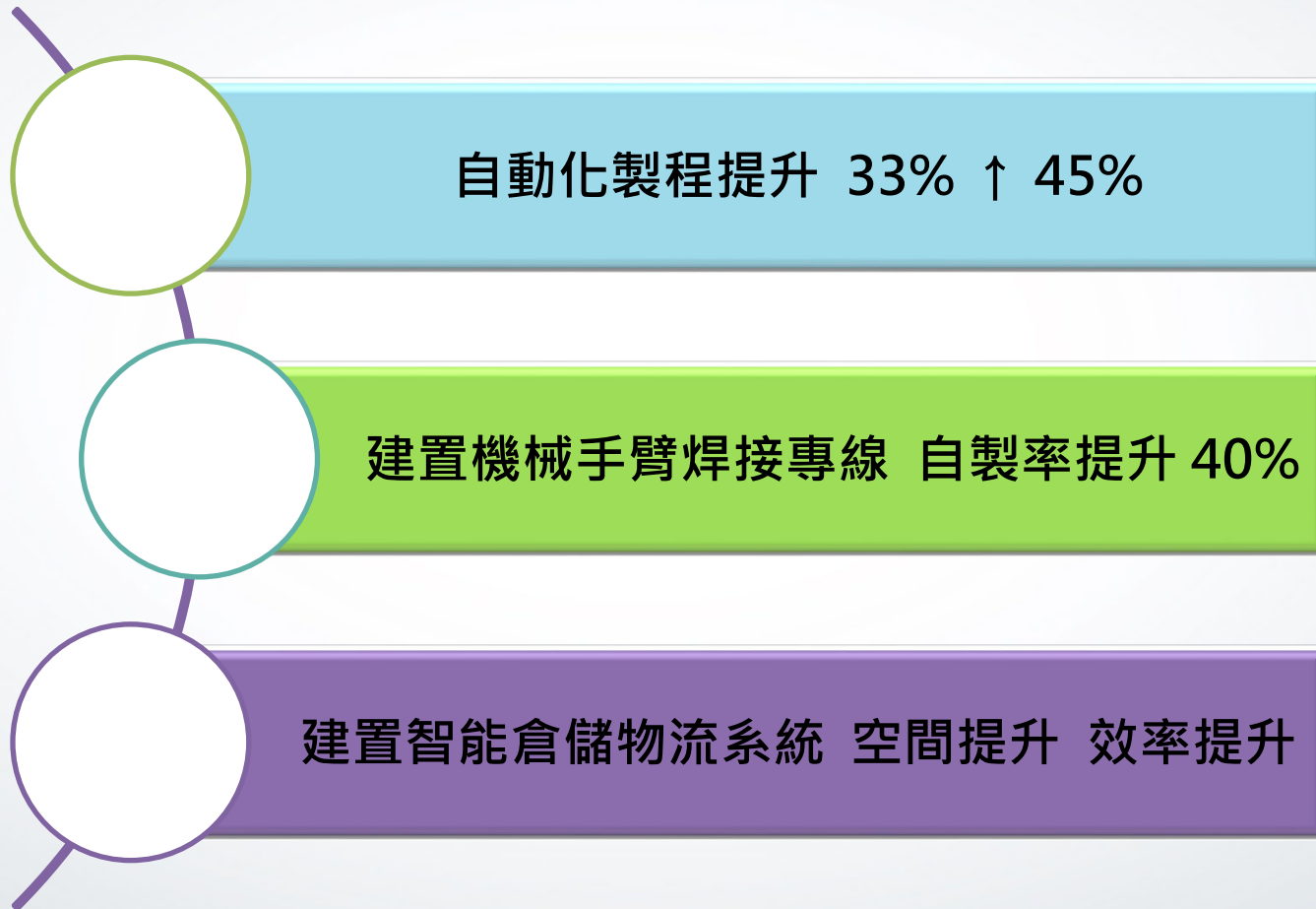
營收 & 毛利率



股利發放



營運擴展規畫





THANK YOU !

Q & A



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